



## CONSOLIDATED FINANCIAL HIGHLIGHTS FOR THE THREE MONTHS ENDED 31 DECEMBER 2017

## Consolidated Statement of Income Highlights

	% Change	3 months To 31/12/17 Bds \$000's	3 months To 31/12/16 Bds \$000's	Audited Year ended 30/09/17 Bds \$000's
Revenue	3.7%	205,781	198,402	748,122
<b>Profit from operations</b>				
before the following:	3.6%	17,299	16,699	63,715
Other gains/(losses) – net	-100.3%	(9)	3,131	20,551
<b>Profit from operations</b>	-12.8%	17,290	19,830	84,266
Finance costs	1.2%	(2,637)	(2,605)	(10,274)
	-14.9%	14,653	17,225	73,992
Share of income of associated companies	31.9%	5,836	4,425	17
<b>Income before taxation</b>	-5.4%	20,489	21,650	74,009
Taxation	-20.9%	(3,144)	(3,973)	(17,215)
<b>Net income for the period</b>	-1.9%	17,345	17,677	56,794
<b>Attributable to:</b>				
Equity holders of the Company	11.4%	14,481	12,996	41,000
Non-controlling interests	-38.8%	2,864	4,681	15,794
	-1.9%	17,345	17,677	56,794
<b>Earnings per share – basic</b>	11.3%	25.6¢	23.0¢	72.5¢
<b>Earnings per share – diluted</b>	11.9%	25.4¢	22.7¢	72.5¢

## Consolidated Statement of Financial Position Highlights

	As at 31/12/17 Bds \$000's	As at 31/12/16 Bds \$000's	Audited As at 30/09/17 Bds \$000's
Current assets	350,816	346,897	352,514
Current liabilities	(203,952)	(205,151)	(207,713)
Working capital	146,864	141,746	144,801
Property, plant & equipment, financial investments & other non-current assets	622,141	590,614	605,552
Long term liabilities	(102,010)	(118,144)	(101,838)
<b>Net assets employed</b>	<b>666,995</b>	<b>614,216</b>	<b>648,515</b>
<b>Equity</b>			
Share capital	45,169	44,004	45,169
Other reserves	82,497	70,814	80,942
Retained earnings	429,324	400,738	413,845
	556,990	515,556	539,956
Non-controlling interests	110,005	98,660	108,559
	666,995	614,216	648,515

## Consolidated Statement of Comprehensive Income Highlights

	3 months To 31/12/17 Bds \$000's	3 months To 31/12/16 Bds \$000's	Audited Year ended 30/09/17 Bds \$000's
<b>Net income for the period</b>	17,345	17,677	56,794
<b>Other comprehensive income:</b>			
<b>Items net of tax that may be recycled to income in the future:</b>			
Unrealised gains/(losses) on available-for-sale investments	352	(60)	2,300
Currency translation differences	1,331	(2,435)	(4,669)
Hyperinflationary adjustments	1,996	76	865
<b>Items net of tax that will not be recycled to income in the future:</b>			
Increase in revaluation surplus	131	–	10,432
Remeasurement of employee benefits	63	(92)	1,546
<b>Other comprehensive income/(loss) for the period, net of tax</b>	<b>3,873</b>	<b>(2,511)</b>	<b>10,474</b>
<b>Total comprehensive income for the period</b>	<b>21,218</b>	<b>15,166</b>	<b>67,268</b>
<b>Attributable to:</b>			
Equity holders of the Company	17,040	11,468	47,492
Non-controlling interests	4,178	3,698	19,776
	21,218	15,166	67,268

## Consolidated Statement of Cash Flows Highlights

	3 months To 31/12/17 Bds \$000's	3 months To 31/12/16 Bds \$000's	Audited Year ended 30/09/17 Bds \$000's
<b>Income before taxation</b>	20,489	21,650	74,009
Adjustments for non-cash items	4,631	954	21,100
	25,120	22,604	95,109
Non-cash working capital changes	(19,375)	(14,434)	1,171
	5,745	8,170	96,280
Net interest, taxation and pension contributions paid	(5,894)	(7,060)	(30,672)
Net cash (used in)/from operating activities	(149)	1,110	65,608
Net cash used in investing activities	(15,946)	(37,672)	(57,847)
Net cash (used in)/from financing activities	(1,376)	18,526	(9,420)
Net decrease in cash and cash equivalents	(17,471)	(18,036)	(1,659)
Cash and cash equivalents – beginning of year	95,186	96,845	96,845
Cash and cash equivalents – end of period	77,715	78,809	95,186

## Consolidated Statement of Changes in Equity Highlights

Bds \$000's	Share capital	Other reserves	Retained earnings	Non- controlling interests	Total
<b>Balance as at 1 October 2016</b>	44,004	72,054	387,834	94,826	598,718
Net income for the year	–	–	41,000	15,794	56,794
Other comprehensive income/(loss)	–	8,488	(1,996)	3,982	10,474
Investment in subsidiary company	–	–	–	(348)	(348)
Disposal of subsidiary companies	–	–	–	647	647
Increase in advances to non-controlling interests	–	–	–	1,057	1,057
Value of employee services	–	400	–	–	400
Issue of common shares	1,165	–	–	–	1,165
Dividends declared	–	–	–	(7,399)	(7,399)
Dividends paid	–	–	(12,993)	–	(12,993)
<b>Balance as at 30 September 2017 (audited)</b>	<b>45,169</b>	<b>80,942</b>	<b>413,845</b>	<b>108,559</b>	<b>648,515</b>
Net income for the period	–	–	14,481	2,864	17,345
Other comprehensive income	–	1,561	998	1,314	3,873
Increase in advances to non-controlling interests	–	–	–	208	208
Value of employee services	–	(6)	–	–	(6)
Dividends declared	–	–	–	(2,940)	(2,940)
<b>Balance as at 31 December 2017 (unaudited)</b>	<b>45,169</b>	<b>82,497</b>	<b>429,324</b>	<b>110,005</b>	<b>666,995</b>

## BOARD REVIEW FOR THE THREE MONTHS ENDED 31 DECEMBER 2017

Goddard Enterprises Limited has begun its 2018 financial year on another positive note with a pleasing first quarter performance.

Earnings per share at 25.6 cents increased by 11.3% over the corresponding period in the previous financial year. After recording our highest profit ever before other gains/(losses) in 2017, the Group earned \$17.3M for the quarter. This represents an increase of 3.6% over that in the first quarter in the previous year.

Revenues for the quarter were \$205.8M; an increase of 3.7% over the comparative period. This growth was seen mainly across our Auto, Building Supplies and Services Division.

Our gross margin remained in line with the previous period at 44.8%.

Our selling, marketing and administrative expenses increased by 3.7%. With a corresponding increase of 3.7% in revenues, we were able to maintain a selling, marketing and administrative expenses margin of 36.7% of revenues.

Other gains/(losses) – net declined by \$3.1M as the Group's expected gains were eroded by an increase in the inflation adjustment recorded by our two subsidiaries in Venezuela. This country continues to experience severe economic woes.

Overall profit from operations decreased by 12.8% due to a reduction in other gains/(losses) – net.

Our finance costs were in line with the corresponding period.

Share of Income of Associates increased by 31.9% due solely to the performance of our Joint Venture, Caribbean Distribution Partners Ltd. (CDP). CDP recorded a commendable first quarter performance with increased profitability in the majority of its subsidiaries.

Overall net income for the period was \$17.3M compared with \$17.7M in the corresponding period. However, net income attributable to equity holders of the company increased by 11.4% to \$14.5M.

Goddard Enterprises Limited continues to expand with net assets currently at \$667M. We have a number of exciting projects on the horizon. We are finalizing our investments in Ecuakao, a cocoa manufacturing plant in Ecuador and Totaltec, an offshore service provider to Exxon Mobil in Guyana.

We are very excited about the future of the company and expect the company's performance to continue to improve. A second interim dividend for 2017 of 8 cents will be paid at the end of the month.

  
A. Charles Herbert  
Chairman  
February 17, 2018

  
Anthony H. Ali  
Managing Director